




















## THE LIST

## BANKS

Ranked by valley-area market share

Rank	Institution • name • address • website	Valley-Area Market Share • 2024 • 2023	(\$ in millions; as of June 30)			Profile • Valley-area branches • total branches • headquarters • year founded	Top Executive • name • title • phone	Image
			Valley-Area Deposits • 2024 • 2023	Total Deposits • 2024 • 2023	Assets • 2024 • 2023			
1	 <b>JPMorgan Chase &amp; Co.</b> 2029 Century Park E. Los Angeles 90067 jpmorganchase.com	<b>25.30%</b> 26.27%	\$5,994 \$24,558	\$2,008,751 \$2,068,042	\$3,510,536 \$3,382,195	20 4,875 New York 1799	Jamie Dimon CEO, Chair (310) 860-3658	
2	 <b>Wells Fargo &amp; Co.</b> 333 S. Grand Ave. Los Angeles 90071 wellsfargo.com	<b>21.86</b> 20.00	5,180 18,703	1,403,197 1,360,215	1,719,839 1,360,215	22 4,555 San Francisco 1870	Charles Scharf President & CEO (800) 869-3557	
3	 <b>Bank of America</b> 333 S. Hope St. Los Angeles 90071 bankofamerica.com	<b>21.49</b> 21.03	5,092 20,001	1,901,769 1,879,161	2,550,584 2,449,804	N/A 3,811 Charlotte, N.C. 1904	Brian Moynihan CEO, Chair (213) 621-3600	
4	 <b>U.S. Bank</b> 633 W. 5th St. Los Angeles 90071 usbk.com	<b>8.22</b> 5.22	1,948 4,877	527,189 526,742	664,924 669,903	13 2,342 Cincinnati 1863	Andy Cecere CEO (800) 872-2657	
5	 <b>Citibank</b> 5660 Wilshire Blvd. Los Angeles 90036 citibank.com	<b>5.98</b> 8.56	1,418 8,005	738,654 742,470	1,678,936 1,709,727	7 577 Sioux Falls, S.D. 1812	Jane Fraser CEO (323) 302-9530	
6	 <b>Mechanics Bank</b> 1111 Civic Dr. Walnut Creek 94596 crbnk.com	<b>3.68</b> 1.00	872 938	14,105 15,039	17,327 18,180	7 122 Walnut Creek 1905	CJ Johnson Interim President & CEO (949) 270-9700	
7	 <b>Bank of California</b> 1880 Century Park E., Suite 104 Los Angeles 90067 bancofcal.com	<b>2.34</b> 0.05	555 48	28,991 6,923	35,160 9,364	5 30 Santa Ana 1941	Jared Wolff CEO, President (213) 229-9704	
8	 <b>City National Bank</b> 555 S. Flower St. Los Angeles 90071 cnb.com	<b>2.31</b> 3.41	547 3,187	76,407 73,924	92,245 94,596	2 70 Los Angeles 1953	Howard Hammond President & CEO (800) 773-7100	
9	 <b>First-Citizens Bank &amp; Trust Co.</b> 350 S. Beverly Dr., Suite 150 Beverly Hills 90212 firstcitizens.com	<b>1.28</b> 1.25	303 1,168	151,387 141,344	219,685 209,406	3 521 Raleigh, N.C. 1898	Frank Holding Jr. CEO & Chair (888) 323-4732	
10	 <b>Citizens Business Bank</b> 16830 Ventura Blvd., Suite 310 Encino 91436 cbbank.com	<b>1.16</b> 2.23	274 2,086	11,840 12,432	16,159 16,481	3 69 Ontario 1974	David Brager CEO (909) 980-4030	
11	 <b>Montecito Bank &amp; Trust</b> 4730 Telephone Rd. Ventura 93003 montecito.bank	<b>1.11</b> 0.27	263 249	1,802 2,087	2,123 1,875	4 14 Santa Barbara 1975	Janet Garufis CEO, Chair (800) 348-0146	
12	 <b>Bank of the Sierra</b> 527 Sespe Ave. Fillmore 93015 bankofthesierra.com	<b>1.00</b> 0.36	325 335	2,958 2,938	3,679 3,761	4 36 Porterville 1978	Kevin McPhail CEO, President (888) 454-2265	
13	 <b>BMO Bank</b> 300 S. Grand Ave. Los Angeles 90071 bmo.com	<b>0.91</b> 1.22	215 1,136	206,803 202,237	261,999 263,344	2 1,054 Toronto 1947	Darryl White CEO (888) 340-2265	
14	 <b>Mission Bank</b> 1301 17th St. Bakersfield 93301 missionbank.bank	<b>0.79</b> 0.18	186 166	1,486 1,385	1,678 1,574	1 7 Bakersfield 1998	Karen Heisinger Regional President (661) 859-2500	
15	 <b>Community West Bank</b> 1463 S. Victoria Ave. Ventura 93003 communitywestbank.com	<b>0.64</b> 0.19	151 176	2,868 912	3,485 1,131	2 9 Goleta 1989	James J. Kim President & CEO (805) 681-3366	
16	 <b>First Bank</b> 4301 MacArthur Blvd. Newport Beach 92660 first.bank	<b>0.47</b> 0.39	112 361	N/A 5,928	7,000 6,653	N/A 73 Creve Coeur, Mo. 1906	Mikel Williamson CEO, Chair (949) 476-3255	
17	 <b>Bank of Southern California<sup>1</sup></b> 1640 S. Sepulveda Blvd., Suite 130 Los Angeles 90025 californiabankofcommerce.com	<b>0.41</b> 0.29	97 274	1,939 1,983	2,292 2,315	1 13 San Diego 2001	Steven Shelton CEO (858) 847-4720	
18	 <b>Royal Business Bank</b> 1055 Wilshire Blvd., Suite 1200 Los Angeles 90017 royalbusinessbankusa.com	<b>0.28</b> 0.06	66 58	3,057 3,256	3,865 4,073	1 25 Los Angeles 2008	David Morris CEO & Director (213) 627-9888	

<sup>1</sup> Merged with California Bank of Commerce.  
N/A - Not Applicable NA - Not Available Financial institutions are ranked by their Valley-area market share as of June 30.  
Core capital ratios and non-performance asset ratios can be used as indicators of an institution's financial security. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and

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