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## PRIVATE COMPANIES

Ranked by 2023 revenue

Rank		Company • name • address • website	Revenue • 2023 • 2022 (in millions)	Profile • employees • offices	Description	Year Founded	Top Executive • name • title • phone	
1		<b>Harbor Freight Tools USA Inc.</b> 26677 Agoura Rd. Calabasas 91302 harborfreight.com	<b>\$6,500<sup>1</sup></b> \$6,800 <sup>1</sup>	28,000 1,400	tool retailer	1977	Eric Smidt CEO (800) 444-3353	
2		<b>Guitar Center Inc.</b> 5795 Lindero Canyon Rd. Westlake Village 91362 guitarcenter.com	<b>2,300<sup>1</sup></b> 2,600 <sup>1</sup>	10,000 304	music equipment retailer	1959	Gabe Dalporto CEO (818) 735-8800	
3		<b>MGA Entertainment Inc.</b> 9220 Winnetka Ave. Chatsworth 91311 mgae.com	<b>2,200<sup>1</sup></b> 2,900 <sup>2</sup>	1,171 6	toy manufacturer	1979	Isaac Larian CEO (800) 222-4685	
4		<b>Allen Lund Co., LLC</b> 4529 Angeles Crest Highway La Canada 91011 allenlund.com	<b>1,185<sup>1</sup></b> 1,471 <sup>1</sup>	750 41	transportation brokerage and logistics	1976	Edward Lund President (800) 777-6142	
5		<b>SADA Inc.</b> 5250 Lankershim Blvd., Suite 620 North Hollywood 91601 sada.com	<b>1,100<sup>1</sup></b> 1,030 <sup>2</sup>	NA 9	business consulting and IT services, cloud solutions, app development and managed services	2000	Tony Safoian President & CEO (818) 766-2400	
6		<b>InterMedia Advertising</b> 22120 Clarendon St., Suite 300 Woodland Hills 91367 intermedia-advertising.com	<b>860<sup>1</sup></b> 850 <sup>2</sup>	145 5	brand response, direct response, retail & brand advertising, media attribution, media technology, celebrity & IP acquisition, creative & production	1974	Robert B. Yallen President & CEO (818) 995-1455	
7		<b>NeoTech</b> 9340 Owensmouth Ave. Chatsworth 91311 neotech.com	<b>759<sup>1</sup></b> 604 <sup>2</sup>	831 13	electronic solutions for brand-name original equipment manufacturers	2015	Sudesh Arora CEO & Chair (818) 495-8617	
8		<b>Bernards</b> 555 1st St. San Fernando 91340 bernards.com	<b>534<sup>1</sup></b> 696 <sup>2</sup>	NA 6	general construction and construction management services	1974	Dave Cavecche CEO (818) 898-1521	
9		<b>Lamps Plus Inc.</b> 2012 S. Bundy Dr. Los Angeles 90025 lampsplus.com	<b>500<sup>1</sup></b> 500 <sup>2</sup>	742 38	designer, manufacturer and retailer of lighting and home furnishings products	1976	Dennis Swanson CEO & Founder (310) 820-7567	
10		<b>Galpin Motors Inc.</b> 15505 Roscoe Blvd. North Hills 91343 galpin.com	<b>420<sup>1</sup></b> 899 <sup>2</sup>	573 7	auto dealerships	1946	Beau Boeckmann President & COO (877) 881-3455	
11		<b>DDN Inc.</b> 9351 Deering Ave. Chatsworth 91311 ddn.com	<b>388<sup>1</sup></b> 390 <sup>2</sup>	900 19	data intelligence platform that reliably accelerates massive datasets for actionable real-time insights	1998	Alex Bouzari CEO (818) 700-4000	
12		<b>NewMark Merrill Cos.</b> 24025 Park Sorrento, Suite 300 Calabasas 91302 newmarkmerrill.com	<b>242<sup>1</sup></b> 242 <sup>2</sup>	NA 10	buyer, developer, manager and repositioning services provider for shopping centers	1997	Sandy Sigal President & CEO (818) 710-6100	
13		<b>Fruit Growers Supply Co.</b> 27770 N. Entertainment Dr. Valencia 91355 fruitgrowers.com	<b>220<sup>1</sup></b> 190 <sup>2</sup>	NA NA	manufacturer of citrus fruit shipping supplies, irrigation tools	1907	Jim Phillips CEO (818) 986-6480	
14		<b>Keyes Automotive Group</b> 5855 Van Nuys Blvd. Van Nuys 91401 keyescars.com	<b>211<sup>1</sup></b> 1,475 <sup>2</sup>	1,000 13	automotive dealerships	1968	Howard Tenenbaum VP (818) 907-4456	
15		<b>Bobrick Washroom Equipment Inc.</b> 6901 Tujunga Ave. North Hollywood 91605 bobrick.com	<b>200<sup>1</sup></b> 200	500 8	manufacturer of washroom accessories, child accommodation products and toilet partitions	1906	Mark Louchheim CEO & Chair (818) 764-1000	
16		<b>The Liberty Company Insurance Brokers</b> 5955 De Soto Ave., Suite 250 Woodland Hills 91367 www.libertycompany.com	<b>180<sup>1</sup></b> 155	755 80	insurance broker	1987	Bill Johnson CEO, Chair & Founder (888) 918-3960	
		<b>Rusnak/Arcadia</b> 101 N. Santa Anita Ave. Arcadia 91006 rusnakonline.com	<b>180<sup>1</sup></b> 215	138 1	NA	NA	Paul Rusnak CEO & Chair (626) 447-1117	
18		<b>Gothic Landscape Inc.</b> 27502 Ave. Scott Valencia 91355 gothiclandscape.com	<b>150<sup>1</sup></b> 325 <sup>2</sup>	153 17	landscape construction, design and maintenance	1984	Jon Georgio Chair (661) 257-1266	
19		<b>Sage</b> 2455 Teller Rd. Thousand Oaks 91320 us.sagepub.com	<b>140<sup>1</sup></b> 450 <sup>2</sup>	2,000 6	academic publishing	1965	Sara Miller McCune Founder (800) 818-7243	
20		<b>Sunkist Growers Inc.</b> 27770 Entertainment Dr. Valencia 91355 sunkist.com	<b>113<sup>1</sup></b> 1,105 <sup>2</sup>	NA 27	agricultural cooperative, marketer of fresh citrus fruit	1893	Jim Phillips President & CEO (661) 290-8900	

<sup>1</sup> Information from Forbes.<sup>2</sup> Business Journal estimate.

NA - Not Available N/A - Not Applicable Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list of all privately held companies in greater Valley-area. Unless otherwise noted, the information on this list was provided by the companies themselves. Companies are ranked by

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