






















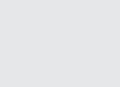










THE LIST

RESIDENTIAL REAL ESTATE BROKERAGE FIRMS

Ranked by 2023 Valley area sales volume

Rank	Brokerage • name • address • website	Valley-area Sales Volume • 2023 • 2022 (in millions)	Valley-area Units Sold • 2023 • 2022	Specialty Areas (partial list)	Profile • headquarters • Valley offices • Valley agents	Top Local Executive • name • title • phone	
1	 Pinnacle Estate Properties Inc. 17327 Ventura Blvd., Suite 100 Encino 91316 pinnacleestate.com	\$5,700 ¹ \$5,053 ¹	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, escrow services, title insurance	Malibu 1 107	Dana Potter CEO (818) 933-3100	
2	 JohnHart Real Estate 330 N. Brand Blvd., Suite 130 Glendale 91203 johnhartrealestate.com	2,300 ¹ 2,305 ¹	NA 2,356 ¹	condos, income property, land, multifamily units, single-family homes, townhouses	Glendale 3 229	Harout Keuroghlian CEO (818) 246-1099	
3	 Equity Union Real Estate² 13412 Ventura Blvd., Suite 350 Los Angeles 91423 equityunion.com	1,903 1,580	2,348 1,483	condos, income property, land, multifamily units, single-family homes, townhouses	Los Angeles 4 500	Harma Hartouni CEO (818) 989-2000	
4	 Rodeo Realty Inc. 23901 Calabasas Rd., Suite 1050 Calabasas 91302 rodeore.com	1,801 3,801 ¹	1,502 NA	condos, income property, land, multifamily units, single-family homes, townhouses, new construction, commercial	Beverly Hills 5 700 ¹	Syd Leibovitch President (818) 222-7707	
5	 Berkshire Hathaway HomeServices California Properties 16810 Ventura Blvd. Encino 91436 bhhsocalifornia.com	1,600 ¹ 1,863 ¹	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, commercial	San Diego 4 1,000 ¹	Mary Lee Blaylock CEO, President (818) 501-4800	
6	 Keller Williams Forward Living 439 N. Canon Dr., Suite 300 Beverly Hills 90210 forward1.com	1,463 2,714 ¹	842 1,929 ¹	condos, income property, land, multifamily units, single-family homes, townhouses	Beverly Hills 2 500	Paul Morris CEO (310) 939-9303	
7	 Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 compass.com	1,418 3,194	956 2,287	condos, income property, land, multifamily units, single-family homes, townhouses, Compass Concierge, Compass Cares, Compass Luxury Division, Compass Sports + Entertainment Division, Compass Ranch + Land Division, Compass Commercial, Compass Development Marketing Group, Compass Military Division	New York 5 272	Parker Beatty Regional VP (310) 230-5478	
8	 The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 www.theagencyre.com	1,414 1,139	362 361	condos, income property, land, multifamily units, single-family homes, townhouses, new development	Beverly Hills 3 139	Mauricio Umansky CEO (424) 230-3700	
9	 Re/Max One/Gold 11141 Tampa Ave. Northridge 91326 remaxgold.com	1,100 ¹ 1,392 ¹	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, luxury home sales	Northridge 1 NA	Keith Myers President (818) 366-3300	
10	 Keller Williams Glendale-Burbank-La Canada Flintridge 889 Americana Way, Suite 408 Glendale 91210 thinkkw.com	900 ¹ 1,048 ¹	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, probate and trust sales, estate properties	Glendale 2 NA	Mike Derian Nick Avedissian Brokers, Operating Principals (818) 275-2480	
11	 Re/Max of Santa Clarita 25129 The Old Rd., Suite 114 Santa Clarita 91381 remax-valencia-ca.com	837 1,096	1,025 1,327	condos, income property, land, multifamily units, single-family homes, townhouses	Santa Clarita 2 145	David Rendall Broker, Owner (661) 255-2650	
12	 Keller Williams Antelope Valley 1401 W. Rancho Vista Blvd. Palmdale 93551 antelopevalleykw.com	500 ¹ 692 ¹	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses	Palmdale 1 400 ¹	Garrett Rough Adam Wilson Team Leaders (661) 538-2800	
13	 Sotheby's International Realty Inc.³ 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 sothebyrealty.com	477 792 ¹	338 558 ¹	condos, land, multifamily units, single-family homes, townhouses	New York 2 83	Cristian David Senior VP (310) 724-7000	
14	 Century 21 Peak 5900 Canoga Ave., Suite 150 Woodland Hills 91367 c21peak.com	450 ¹ 536 ¹	NA 498 ¹	condos, income property, land, multifamily units, single-family homes, townhouses, commercial real estate, international, short sales, investment property opportunities, tract sales	Woodland Hills 1 53	Eli Tene Principal, Owner (855) 732-5500	
15	 Douglas Elliman Real Estate 11990 San Vincente Blvd., Suite 100 Brentwood 90049 elliman.com	413 590 ¹	165 348 ¹	condos, income property, land, multifamily units, single-family homes, townhouses, new development, master trust and probate, sports and entertainment division, farm and ranch division	New York 2 NA	Stephen H. Kotler CEO, Western Region (424) 203-1800	
16	 Coldwell Banker Realty 301 N. Canon Dr., Suite 200 Beverly Hills 90210 coldwellbankerhomes.com	250 375 ¹	244 430 ¹	condos, income property, land, multifamily units, single-family homes, townhouses, global luxury	Beverly Hills 7 ¹ NA	Jennifer Lind Kamini Lane Regional President CEO, President (310) 777-6200	

¹ Business Journal estimate.² Formerly Keller Williams Realty Encino-Sherman Oaks; no longer part of Keller Williams.³ Acquired Wish Sotheby's International Realty

NA - Not Available Note: The information on this list was provided by representatives of the brokerages themselves.

Brokerages are ranked by their sales volume in San Fernando Valley County. To the best of our knowledge, this information

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