

THE LIST

FASTEST GROWING PRIVATE COMPANIES

Valley-area companies ranked by 2020-2022 revenue growth

► NEXT ISSUE

Banks, Credit Unions











Rank		Company (Ranking in 2022) • name • address • website	Percentage Growth in Revenue • 2020-2022	Revenue • 2022 • 2021 • 2020 (in millions)	Employees • L.A. County • total	Description	Profile • year founded • offices (county/total)	Top Executive • name • title • phone	
1		The Liberty Company Insurance Brokers 5955 De Soto Ave., Suite 250 Woodland Hills 91367 libertycompany.com	268%	\$149.1 \$53.9 \$40.5	95 835	insurance broker	1987 1/75	Bill Johnson CEO, Founder, Chair (888) 918-3960	
2		JB Office 9301 Jordan Ave., Suite 106 Chatsworth 91311 shopjboffice.com	163	34.7 24.5 13.2	13 13	full office concierge provider: ink, toner, printers, furniture, and office supplies	2012 1/3	Julian De Salay CEO, President (888) 963-3346	
3		Blu Digital Group 2233 N. Ontario St., Suite 130 Burbank 91504 bludigitalgroup.com	127	27.2 19.2 12.0	125 176	digital supply chain services and software provider to the media and entertainment industry	2007 2/8	Paulette Pantoja CEO, Founder (310) 869-2552	
4		Allen Lund Co., LLC 4529 Angeles Crest Highway La Canada 91011 allenlund.com	101	1,470.5 1,217.3 732.5	110 725	transportation brokerage and logistics	1976 1/38	Edward Lund President (800) 777-6142	
5		Valencia Pipe Co. Inc. 28305 Livingston Ave. Valencia 91355 vpcglobal.com	79	215.0 200.0 120.0	NA NA	manufacturer of plastic pipe, distributors of plumbing-related products into the retail and wholesale trade	2007 1/3	Andrew Dervin CEO (661) 257-3923	
6		Faye 23801 Calabasas Rd, Suite 102 Calabasas 91302 fayedigital.com	75	21.4 16.5 12.2	NA NA	technology consulting and software company	2009 1/5	David Faye CEO (818) 280-4820	
7		Hennessey Digital 5200 Lankershim Blvd., Suite 170 North Hollywood 91601 hennessey.com	70	14.1 10.3 8.3	9 63	digital marketing agency	2015 1/1	Jason Hennessey CEO, Founder (310) 495-4736	
8		Astek Wallcovering Inc. 15924 Arminta St. Van Nuys 91406 astek.com onairdesigns.com	62	17.0 13.2 10.5	65 67	custom digital printer and wholesaler for studios and retail display and top hospitality design firm	1984 1/1	Aaron Scott Kirsch President (818) 901-9876	
9		Fiona Hutton & Associates 12711 Ventura Blvd., Suite 170 Los Angeles 91604 fionahuttonassoc.com	51	7.7 6.0 5.1	20 24	public relations, public affairs and crisis communication firm specializing in strategic communications solutions	2001 1/2	Fiona Hutton Founder, CEO (818) 760-2121	
10		Lief Labs 28903 Avenue Paine Valencia 91355 lieflabs.com	39	122.7 112.3 88.0	162 175	dietary supplements manufacturer	2008 3/3	Adel Villalobos CEO, President, Owner (661) 775-2500	
11		Stay Green Inc. 26415 Summit Circle Santa Clarita 91350 staygreen.com	35	37.0 35.2 27.4	380 480	landscape maintenance, tree care, and plant health care services	1970 4/11	Chris Angelo CEO, President (661) 291-2800	
12		Packit 30501 Agoura Rd, Suite 110 Agoura Hills 91301 packit.com	21	15.2 13.5 12.5	14 18	food container manufacturer	2009 1/1	Peter Owens CEO (805) 496-2999	
13		Alpha Structural Inc. 8334 Foothill Blvd. Sunland 91040 alphastructural.com	20	27.1 19.7 22.7	122 131	construction and engineering firm specializing in structural repairs and upgrades	1992 1/2	David Tourjé CEO & Owner/Founder (323) 258-5482	

NA - Not Available Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list. Information on this list was provided by representatives of the companies themselves. Companies are ranked by their percentage growth from 2020 to 2022. Revenue figures have been rounded. In order to qualify for the list, a company must be privately held, for-profit, headquartered in the greater Valley-area, in business as of Jan. 1, 2020 and not be a division or subsidiary of another company. They are also

required to have at least \$5 million in 2022 revenue. Law firms, banks and private equity firms were excluded because they do not report revenue in a conventional manner. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to research@sfbj.com. ©2021 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Andrew Crowley

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14	 LBW Insurance and Financial Services 28055 Smyth Drive Valencia 91355 lbwinsurance.com	18%	\$6.6 \$6.2 \$5.6	37 37	independent insurance and financial services agency offering property and casualty insurance, group benefits, qualified plans, individual insurance and financial services	1922 1/1	Mitzi Like CEO, President (661) 702-6000	
15	 NorthStar Moving Co. 19401 Business Center Dr Northridge 91324 northstarmoving.com	17	11.5 12.5 9.8	63 72	moving and storage services	1994 1/3	Laura McHolm Co-Founder, Director of Marketing (800) 275-7767	
16	 AMG & Associates Inc. 26535 Summit Circle Santa Clarita 91350 amgassociatesinc.com	12	78.6 60.2 70.6	37 60	general contractor	2005 1/2	Albert M. Giacomazzi CEO, President (661) 251-7401	
17	 Equis Staffing 27001 Agoura Road, Suite 160 Calabasas 91301 equisdifference.com	6	8.5 8.0 8.0	14 ¹ 18 ¹	placement of IT and accounting/finance professionals	2006 0/1	Carrie Nebens President (818) 444-0100	
18	 Harbor Freight Tools USA Inc. 26677 Agoura Road Calabasas 91302 harborfreight.com	5	6,800.0 ² 5,100.0 ² 6,500.0	NA 26,000	tool retailer	1977 1/1,400	Eric Smidt CEO (800) 444-3353	

¹ Business Journal estimate.

² Information from Forbes.

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